



# STATE OF INDIANA

Eric J. Holcomb, Governor

DEPARTMENT OF ADMINISTRATION

Procurement Division

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317 / 232-3053

## Award Recommendation Letter

Date: September 26, 2023

To: Erin Kellam, Deputy Commissioner  
Indiana Department of Administration

From: Teresa Deaton-Reese, CPPO, Procurement Consultant  
Indiana Department of Administration

Subject: Recommendation of Award for RFS-24-76043; Medicare Part D and MAPD Vendors for Hoosier RX Program

Based on the State's evaluation of responses received for RFS-24-76043, Cigna Health and Life Insurance Company, Silverscript Insurance Company, and Wellcare Prescription Center Insurance are recommended for award to provide Medicare Part D and MAPD Vendors for Hoosier RX Program.

Terms of the award recommendation are outlined in this letter.

The State of Indiana received proposals from three (3) respondents:

- Cigna Health and Life Insurance Company
- Silverscript Insurance Co
- Wellcare Prescription Insurance

The responses were evaluated by FSSA, OMPP, and IDOA according to the following criteria in the RFS:

- Adherence to Mandatory Requirement (Pass/Fail)
- Management Assessment/Quality (MAQ) (100 points)

The responses were evaluated according to the process outlined in RFS Section "RFS Evaluation". The evaluation methodology, which was memorialized and finalized in detail prior to the response due date, was completed as follows:

### A. Adherence to Requirements

The responses were reviewed for adherence to mandatory requirements. All respondents met the mandatory requirements and were then evaluated based on the Management Assessment/Quality (MAQ).

### B. Management Assessment/Quality (100 points)

For the Management Assessment/Quality evaluation, the team considered the Respondents' responses in the following areas:

- Interest in Participation
- Experience and Qualifications
- Member File Maintenance
- Premium Billing
- Projected Enrollment
- Implementation

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The evaluation team's scores were based on a review of the Respondents' proposed approaches to each section of the RFS and specific questions that the Respondents were asked to respond to. Results of the Management Assessment/Quality evaluation are shown below.

**Table 1: Management Assessment/Quality Scores**

<b>Respondent</b>	<b>MAQ Score (100 Points)</b>
Cigna Health and Life Insurance Company	87.92
Silverscript Insurance Company	90.00
Wellcare Prescription Insurance	87.08

### **Conclusion**

During the course of the evaluation, the State scrutinized the responses to determine the viability of the ability to meet the goals of the program and the needs of the State. The team evaluated responses based on the stipulated criteria outlined in the RFS document. Based on the terms of the RFS and the result of the evaluation, the State will proceed with negotiations with all three (3) respondents, Cigna, Silverscript Insurance Company, and Wellcare Prescription Insurance approval from the State to proceed is contingent on successful negotiations.